



Fulton Hogan Pty Ltd
ABN: 46 010 240 758

Level 3, 369 Royal Parade
Parkville Vic 3052
Tel: +61 3 340 6200
Fax: +61 3 340 6299

MEDIA RELEASE

28/11/2007

Fulton Hogan unites Australian and New Zealand operations under one banner

Construction contractor Fulton Hogan Limited today announced a new name for its Australian operations, to bring it closer to its New Zealand parent and acknowledge the increased collaboration and shared resources between the two businesses.

From today, the Australian FRH Group will take the name of its New Zealand parent, Fulton Hogan, with a new, common logo and corporate livery for both operations. In Australia, Fulton Hogan will be known as Fulton Hogan Pty Ltd.

“This move recognises that Fulton Hogan really operates as a single organisation on a trans-Tasman scale – a situation that’s been in place for several years now,” said David Faulkner, the company’s managing director.

Although Fulton Hogan’s New Zealand and Australian operations will still be separate legal entities on paper, the company retains its single board structure. Amongst other advantages, the single board enables the company to be more responsive to the needs of the various markets it services.

Staff in both countries already work together on many joint projects and clients. Now, with a common look and feel, Fulton Hogan intends to bring to our Australian and New Zealand markets a broader range of skills and expertise from its teams in both locations.

“Our message to our customers, and the market in general, is pretty clear,” said Mr Faulkner. “Our new brand represents our intention to strengthen Fulton Hogan’s base of skills and experience more consistently on both sides of the Tasman.

“We will be bringing the best of our New Zealand business to the Australian market, in terms of project experience, skilled individuals and depth of expertise. And we expect Fulton Hogan in Australia to provide the same to its counterpart in New Zealand. This will enable a closer knit business to deliver a broader range of products and skills to customers in both markets.”

Fulton Hogan is particularly focused on applying its New Zealand expertise in water-related construction projects to the Australian market. This will involve it applying to the Australian market expertise gained from several recent New Zealand waste water plant, dam and bridge construction projects.

“Water is a key priority for us, but we intend that our trans-Tasman teams will increase their sharing of ideas and expertise in other new areas,” said Mr Faulkner. “In the near future, rail, infrastructure and individual Public Private Partnership developments will be of particular interest for the company.”

Ends

Notes to the editor

About Fulton Hogan

Fulton Hogan is a dynamic and diverse contracting company with interests in a broad range of products and services in the roading, quarrying, civil construction, water treatment, infrastructure maintenance and land development sectors. It also leads the market in the road building and civil engineering sectors and is a major specialist in the supply of quarry products, bituminous materials and highway and facilities management.

Founded in New Zealand in 1933, it currently employs over 5,000 staff within New Zealand, Australia and the Pacific Islands, with annual sales approaching A\$2 billion.

Committed to sharing experiences, knowledge, resources and people, FRH and Fulton Hogan have integrated construction and engineering systems that are freely shared across Australasia and the Pacific to provide customers with value added construction solutions.